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May 25, 2018

Sabrina K. Chin, P.E.  
RXR Development Services  
75 Rockefeller Plaza, Suite 1400  
New York, NY 10019

Dear Ms. Chin:

I am writing in support of Hornblower's proposal to your RFP for a water taxi operator.

The New York Building Congress, a broad-based membership association celebrating its 97th year, is committed to promoting the growth and success of the real estate, construction, and affiliated industries in the New York City region.

Since launching service in New York City 10 years ago, Hornblower has been an important part of making ferry service efficient and modern in New York Harbor. Hornblower provides best-in-class operations carrying 4.5 million passengers to the Statue of Liberty and Ellis Islands, offering additional robust operations at Piers 40 and 15, and adding a highly successful launch and first year of commuter ferry service on behalf of the City of New York.

Of particular note, the development of NYC Ferry and the addition of much-needed efficient and heavily-used transportation to previously underserved communities has created new economic opportunities for many New Yorkers, and is helping spur an array of exciting new construction projects around the city, particularly in Brooklyn and Queens. Hornblower has led the way by offering innovative methods of supplementary public transportation.

The recent decision by the City of New York to more than double the capacity of the existing system through an expansion of their partnership with Hornblower is welcome news, and demonstrates their substantial capabilities in operating services of this nature.

The Building Congress applauds RXR's exciting development of Pier 57 and believes Hornblower can provide state of the art water taxi service for the pier in a way that will benefit New York overall.

Very Truly Yours,

Carlo A. Scissura, Esq.  
President and CEO